

Dear Valued Customer:

I would like to take a brief minute to introduce a very impressive **fund raising concept** with a **powerful residual** twist. I work with an inspiring group of women that have formed a team who's mission is to **enhance the lives of those we touch, one family at a time!** Our organization assists Churches, Ministries, Private Schools, Health and Humanitarian Group Charities, Environmentally Safe Groups, Children's Foundations, Day Care Centers, Parent Associations, Booster Clubs, Citizen Centers, and Clubs of all kinds.

We provide "high quality" environmentally friendly consumable products that everyone uses daily, week after week, month after month and year after year at 30 to 40% discounts, just for shopping from our store. We do not advocate using new money; it is money that the consumer is already spending. We are just switching stores. Buy from our store and the consumer not only saves 30 to 40%, they receive an additional 10% in advantage dollars that can be used for future product purchases. I would like to ask you a question. When was the last time your local grocery or retail store like Albertsons, Vons, Stater Brothers, Costco, Sam's Club, Wal-Mart, or Nordstrom paid you for shopping with them?

When members of your nonprofit/organization participate in these great savings just by switching brands (shop from what we call their own store), your nonprofit/organization benefits by receiving 7% from all products purchased. Members now buy from themselves! Because our products are safer, cost less, out perform and are consumables, people need to reorder them regularly. Imagine the power this has. Now fund raising only has to be done once a year and you receive residual monetary benefits month by month and year after year! When individuals have moved on from your organization, they continue assisting in your cause as long as they take showers or baths, brush their teeth, wash dishes, do laundry, clean their homes, take vitamins, use nutritional or protein meal replacement drinks and/or bars or buy gifts. It's easy to see that just about everyone can be considered good candidates for this program.

For more information on how you and your nonprofit/organization can benefit from this creative and simple program and start earning money in these "budget cut" times, just pick up your phone and call me direct. We can schedule a time that is mutually convenient for both of us to meet for 15 to 20 minutes to quickly go over this win-win program, see if we have match to work together and move forward.

I look forward to hearing from you and meeting with you soon. Thank you in advance for taking the time to get some preliminary information!

Sincerely,

"Enhancing the lives of those we touch...one life at a time...and who knows...the next one may be yours."

P.S. If you are as busy as I am and I do not hear from you within 24 to 48 hours, I want you to know you can count on hearing from me...make it a Great Day!

Non-Profit Organizations: Fund-Raising Opportunity

We believe our business could make an excellent fund-raiser for your nonprofit organization. It certainly has for many others around the USA! Let's start by talking about some problems with Traditional nonprofit fund-raisers.

Problems With Traditional Fund-Raisers:

1. They Are Temporary

- * Must be done month after month.

With Our Business: This fund-raiser is permanent, continuing month after month, year after year. Has long lasting effects for everyone.

2. Donor Dollars Are Limited

- * More non-profits are seeking same dollars.
- * Less money for each of them.

With Our Business: There is no limitation on potential dollars.

3. People Unacquainted With Your Organization...Probably Will Not Give.

- * Your organization will only raise a minuscule of its potential.

With Our Business: People who have never heard of you will give money for years to come!

4. They Require Planning, Advertising, Effort, Money, Etceteras.

- * Volunteers are quickly burnt out, requiring recruiting of others.
- * The same people are involved with everything.

With Our Business: Once set in motion, this fund-raiser can run on it's own, with little effort.

5. They Are Limited to Geographic Area.

- * Do people from CA, FL, NY currently donate?
- * Does the majority of your donor list come from your state?
Immediate area?

With Our Business: People from every state are potential donors and motivated to enlist other donors for you.

6. The Same People Give Year after Year.

- * Difficult to add new donors on a regular basis.

With Our Business: Your donor stream is constantly being refreshed and enlarged.

7. Many Donors Do Not Give Regularly.

* Donations tend to be sporadic at best.

With Our Business: Everyone donates monthly!

8. Donors Receive Little Benefit From Giving.

* Besides a tax receipt, what does a donor receive for giving?

With Our Business: A donor could receive thousands of dollars of benefit because of their involvement - more than enough to pay for their involvement in your organization.

9. Fund-Raiser Costs Constantly Escalate.

With Our Business: No cost increase for the nonprofit.

10. More Donor Dollars Are Needed Each Year to Accomplish the Same Tasks.

* Inflation.

With Our Business: More donors are available.

11. After Graduation...Donors Move On.

With Our Business: Many donors continue to give as well as remain active. They could easily pay a student's way through college.

12. Non-Profits Can Only Tap Into Donors Savings...Not Into Peoples Expenses.

With Our Business: You will be tapping into dollars that donors use to expense their household budgets, without increasing their budgeted money. Never increasing or touching their extra cash!

Our Proposal

What if we designed a fund-raiser where people not only donated monthly but they had the potential of being rewarded financially themselves for their efforts?

What if there were a way for a nonprofit to not only tap into donors designated gift dollars, but to tap into peoples expense moneys - dollars they are already spending elsewhere?

We request that your board appoint a committee of three to four people to research the feasibility of beginning a fund-raiser with our business and kicking it off in the next few months. The committee will report back to the board within 30 days with a recommendation of whether or not to proceed and a complete business plan if the committee is recommending proceeding.

This is not a Get-Rich Quick program. Nor is it the immediate answer to all your financial problems. Our business' potential for being a fund-raiser for your nonprofit should be viewed as a long-term permanent solution to assist you in meeting your financial needs.

Melaleuca can help
your organization turn
dreams into reality.

a Greater Endeavor

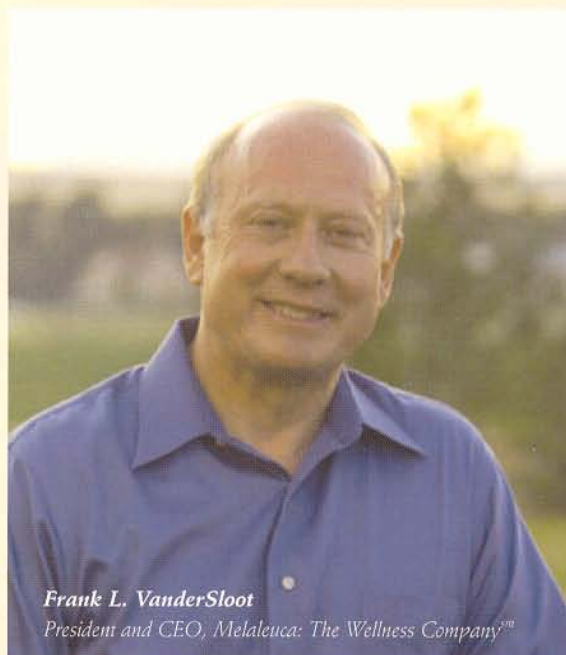
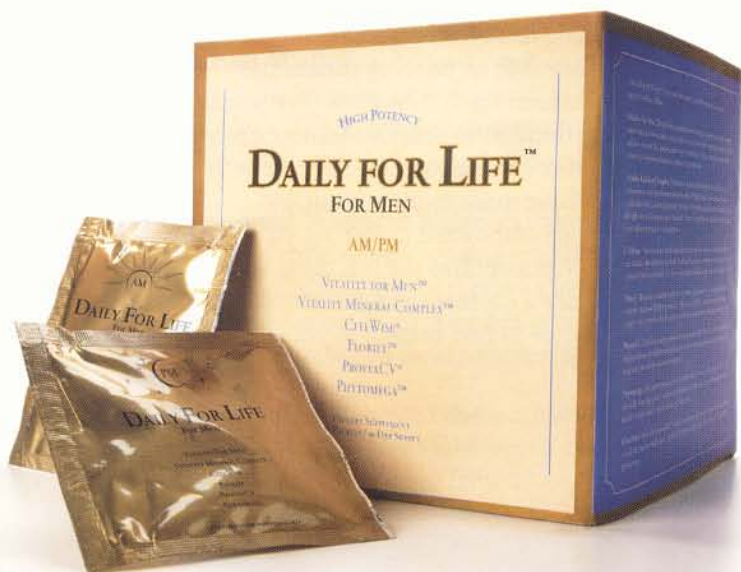
Welcome to Melaleuca!

Melaleuca: The Wellness Company™ is an international manufacturer of unique health, home, and personal care products. Founded in 1985 and headquartered in Idaho Falls, Idaho, Melaleuca's sales have grown consistently year after year—which indicates a bright future.

Melaleuca attributes this growth to its loyal customers, dedicated Marketing Executives, and caring employees who help fulfill their mission of *Enhancing the Lives of Those We Touch by Helping People Reach Their Goals™*. Melaleuca's exceptional, environmentally sensitive products and money-saving services reward charitable organizations with a share of the company's revenue.

Would it surprise you to know that hundreds of churches, ministries, charities, and youth groups have partnered with Melaleuca and are earning funds to support their endeavors? It's true, and the numbers are growing fast! Melaleuca is committed to helping charitable organizations just like yours. We invite you to take a few moments and discover how Melaleuca can benefit both you and your organization.

**Superior-quality products
at reasonable prices.**



Frank L. VanderSloot
President and CEO, Melaleuca: The Wellness Company™

"Every product that we develop must be exceptional, better than any competitor's brand, and it must be reasonably priced. When someone decides to buy Melaleuca products, they don't decide to spend more dollars—they merely spend their hard-earned dollars in a different place for more effective, safer products. By making this decision, your charitable organization will benefit. We invite you to learn more about Melaleuca and to experience our life-changing products."

Frank L. VanderSloot

Wellness Products for You and Your Family

Melaleuca consistently delivers unique and high-quality natural products at reasonable prices. From everyday products like soap and shampoo to vitamin and mineral supplements, each Melaleuca product is scientifically designed to improve the well-being of you and your family.

Help Your Organization

As a member of a charitable organization, you have the opportunity to experience firsthand Melaleuca's life-changing products. Many charitable organizations center around ministry and churchwork. But it's not just churches that benefit from having their members switch to Melaleuca, there are Boy Scout and Girl Scout troops, youth associations, local foundations, and charities as well. When their members plus their friends and family switch to Melaleuca, they support their favorite cause without taking "new money" out of their budget.



100% Satisfaction Guarantee

We're so sure you'll be satisfied with the Melaleuca products you try that each one is backed up by our 100% Guarantee. Put any of our products to the test. If for any reason your selection doesn't meet your expectations, contact us within 60 days for a full refund, exchange, or credit. There's nothing to lose, and everything to gain!

Example of Growth

Executive Director Willie Butler is committed to help churches. He is convinced that these churches have loyal congregations who want to help with funding, but very few can pay tithes or offerings regularly. Yet they all buy personal care and household products somewhere. Contacting churches puts him in touch with thousands of customers and the logic is compelling: Why not let their buying habits support their church instead of the advertising costs of other companies?

Willie starts by contacting the pastor of the church and inviting him to a Friday or Saturday workshop. At the workshop he goes through a Melaleuca wellness presentation, focusing heavily on how *Vitality for Life™* products like *FiberWise™* can bring better health to their church members. After an in-depth presentation, Willie says, "We ask the pastor to become a customer and change stores. And we ask if he will allow his members the opportunity to do the same. We'll do a workshop at the church, and the only thing we'll do is ask them to become customers. Let's say you have 100 members. If 100 members become customers, you'll generate \$200-400 dollars a month." Willie also realizes that pastors are "trying to fit 26 hours into a 24-hour day." So he only asks that the pastor make a couple of phone calls to other pastors they know. The pastor simply says, "We just got involved with a program with Melaleuca that is allowing us to generate some income that's going to fund our outreach ministry. And I think it might be something you're interested in. Instead of me telling you about it, I'll have Willie call you." Willie or one of his many team members contacts the new pastor, setting up an account for another church and more customers, which will benefit the church of the pastor who gave the referral. Out of those many customers he will find those who also want to help other organizations do the same thing. And the process duplicates. On any one weekend, Willie's team is working in many different cities around the country, talking to several organizations at once.

Melaleuca has made an ongoing commitment to help charitable organizations reach their goals. Every time you make a shopping decision to order a Melaleuca product you are helping your organization. In addition to the commitment we have made to your charitable organization, we are committed to helping you become better. Melaleuca has identified the following areas of wellness. Please take a moment and evaluate these areas of your life as you strive to find balance in your personal life.

Melaleuca—Complete Wellness

Melaleuca is dedicated to helping you find balance and health in many areas of your life. Using our products can directly affect the health of your family and your finances... and can indirectly help you improve your social, intellectual, and inner wellness.

Physical Wellness With over 300 wellness products, Melaleuca leads the market with solutions for your nutritional, health, personal care, cosmetic, and home care needs.

Financial Wellness Melaleuca offers concentrated products that are priced to save you money over grocery store brands. Our Consumer Direct Marketing™ is a cost-effective method of shopping, saving you time and eliminating hassles. You can use our money-saving services to save on travel arrangements, long-distance telephone bills, Internet service, and more. Melaleuca understands the importance of financial balance and is dedicated to helping you find time and money for what matters most. Additionally, Melaleuca provides training and support to help individuals have the knowledge necessary to reach their financial goals.

Family Wellness As you improve your physical wellness, reduce financial pressures, and free up your time, you will find yourself in the best position to focus on the needs of your family.

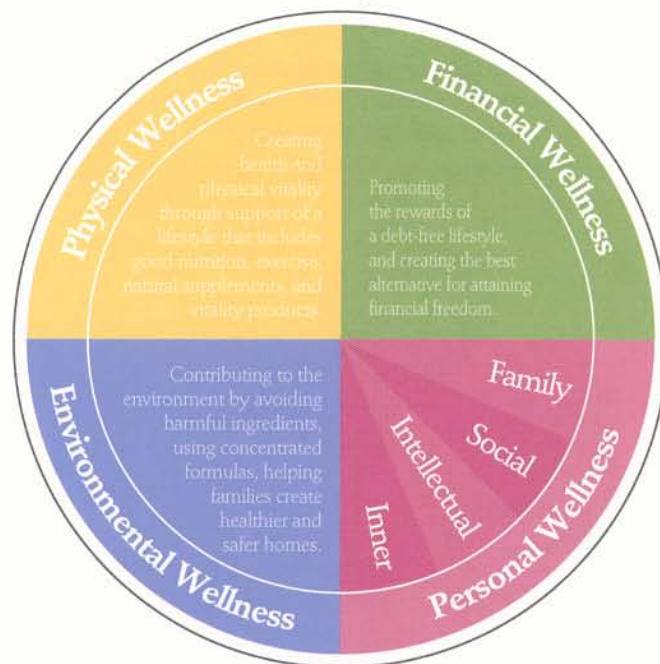
Inner Wellness Melaleuca encourages everyone to live lives consistent with their personal values. As you achieve balance in other areas of your life you will find inner wellness and peace of mind.

Social Wellness Recognizing the needs of others, helping others reach their goals, and valuing the contributions made by those around you is the basis for Melaleuca's mission.

Intellectual Wellness A steady diet of good literature, music, art, and knowledge helps each of us improve the world we live in. The Melaleuca opportunity helps make the continuing pursuit of education possible.

Environmental Wellness Melaleuca strives to improve the wellness of our environment by using recyclable packaging and avoiding ecologically dangerous chemicals in our products. Using our products can increase the health of your household and reduce your impact on the environment.

Improvements in any of these areas will help bring more balance to your life. Melaleuca is committed to bringing a healthier future to families around the world.



The Foundation for a Safer World

When you "switch stores" to Melaleuca, you are starting a shopping habit that gives you better quality products at a better value. Yet by switching stores, you change more than the place where you shop—you begin to transform your world. These exceptional products can be the link to a healthier home, a more wholesome life, and a safer environment.

A Careful Balance of Science and Nature

Melaleuca relies on the latest scientific research and the finest natural ingredients to create products that produce exceptional results. Here's what makes them different:

- The highest quality natural and safe ingredients
- Exclusive formulations (many of which are patented)
- Extensive research and quality assurance
- Concentrated formulations that save you money over store brands.

Another Reason to Switch Stores

Melaleuca Preferred Customers automatically receive a discount of up to 30% off retail price when they begin shopping with Melaleuca.

Melaleuca's Competitive Advantage

In traditional business, the retail chain adds additional costs as products move from the manufacturer. Melaleuca eliminates five of them, saving you money.



Changing the Way People Shop— What Makes Melaleuca Different?

- Exceptional quality at reasonable prices
- Environmentally sensitive, patented, and proprietary formulas
- Consumer Direct Marketing™—convenience of a full-service catalog shopping system that eliminates the need to shop for regularly purchased nutritional and household items

Melaleuca invented the concept of Consumer Direct Marketing, which reduces distribution and marketing costs, allowing the company to spend more on enhancing the quality of its products. Melaleuca's customers use a catalog and a toll-free number or the Internet to conveniently place orders for quality Melaleuca products that are delivered directly to the consumer. The company also sets up "Select Pack" orders for each customer, which make shopping virtually effortless for those regularly purchased staples: vitamin and mineral supplements; pharmaceuticals; dental care, personal care, and hair care products; and home cleaning products. This system is designed to make exceptional-quality, cost-effective products available while also making life easier.

Examples of Charitable Organizations

Private Schools
Church Schools
Health Foundations
Humanity Groups
Churches
Charities
Environment Groups
Children Foundations
Ministries
Clubs
Day Care Centers
Booster Clubs
Parent Associations
Citizen Centers



Fundraiser Revenue Example

Funding Sources

The Not-For-Profit Organization will receive contributions based on member or donator product purchases.

Funding Amount

Avg. Family Purchases		Melaleuca Annual Contribution To Organization			Melaleuca Commissions To Organization			Total funding amount From Fundraiser		
Per Month	Per Year	50 Families	100 Families	200 Families	50 Families	100 Families	200 Families	50 Families	100 Families	200 Families
\$50.00	\$600.00	\$2,100.00	\$4,200.00	\$8,400.00	\$5,100.00	\$10,200.00	\$20,400.00	7,200.00	14,400.00	28,800.00
\$60.00	\$720.00	\$2,520.00	\$5,040.00	\$10,080.00	\$6,120.00	\$12,240.00	\$24,480.00	8,640.00	17,280.00	34,560.00
\$70.00	\$840.00	\$2,940.00	\$5,880.00	\$11,760.00	\$7,140.00	\$14,280.00	\$28,560.00	10,080.00	20,160.00	40,320.00
\$80.00	\$960.00	\$3,360.00	\$6,720.00	\$13,440.00	\$8,160.00	\$16,320.00	\$32,640.00	11,520.00	23,040.00	46,080.00
\$100.00	\$1,200.00	\$4,200.00	\$8,400.00	\$16,880.00	\$10,200.00	\$20,400.00	\$40,800.00	14,400.00	28,800.00	57,600.00
\$120.00	\$1,440.00	\$5,040.00	\$10,080.00	\$20,160.00	\$12,240.00	\$24,480.00	\$48,960.00	17,280.00	34,560.00	69,120.00

Footnote: *The actual amount of the payments depends on the accumulation of points that relate to product purchases, purchase volume levels, and bonus payments cumulative purchase volumes. Examples use 7% for the fundraiser organization contribution and 17% for the association revenue.*

Authorized Representative:
gives the authorization
to enroll the charitable
organization

Contact Person: will be
the voice and representative
for the entity

Enroller

Nonprofit

**Business Builder
Project Driver**

**First Generation
of Charitable
Organization**

Will have the same enroller
as the charitable organization

Examples of Nonprofit Organizations:

Private Schools

Church Schools

Health Foundations

Humanity Groups

Charities

Environment Groups

Children Foundations

Ministries

Clubs

Churches

Day Care Centers

Booster Clubs

Parent Associations

Citizen Centers

Authorized Representative:
gives the authorization
to enroll the nonprofit
organization

Contact Person: will be
the voice and representative
for the entity

Enroller

Nonprofit

Business Builder
(Organizational Leader)

First Generation
of nonprofit

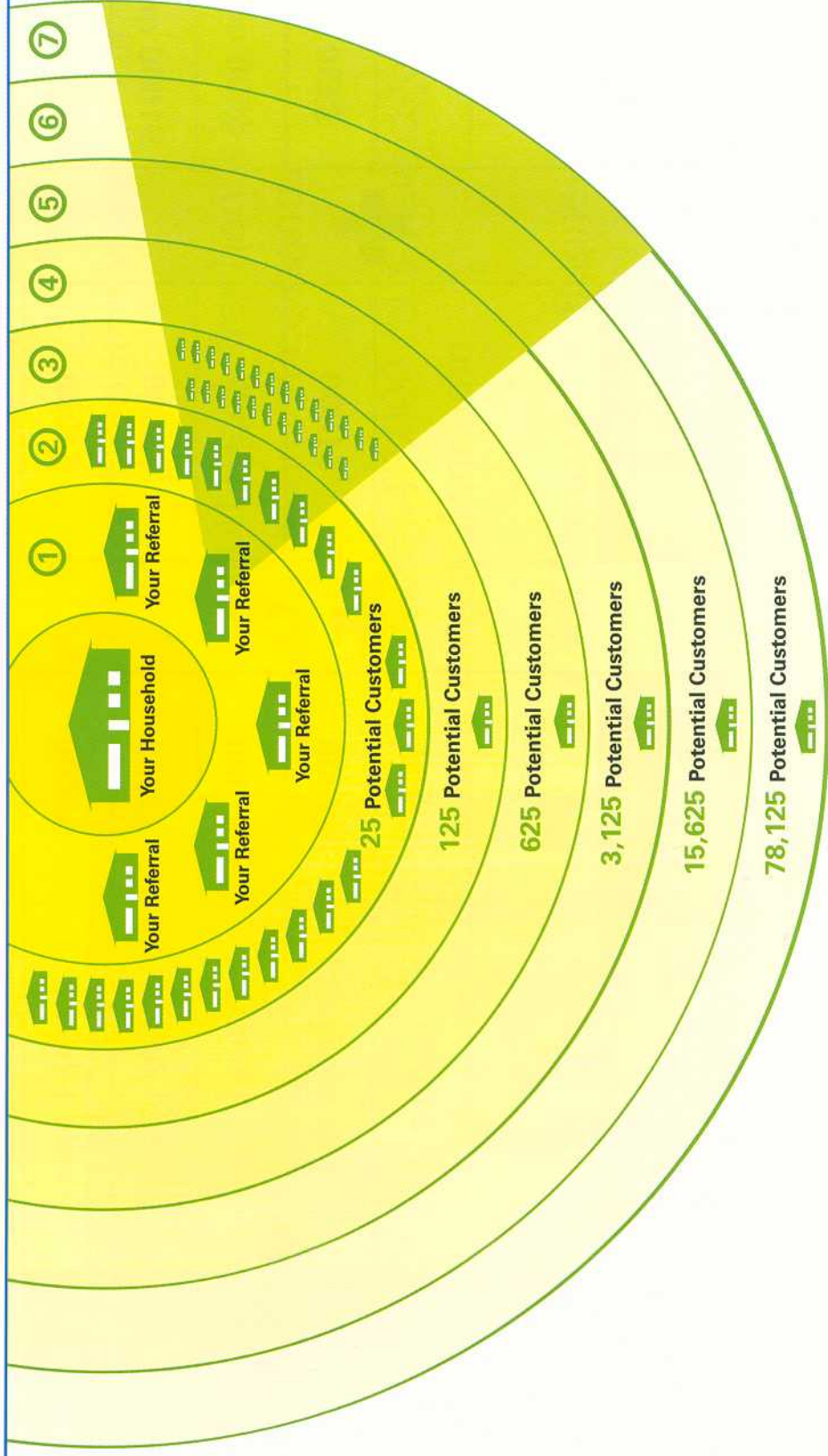
Will have the same enroller
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Examples of Nonprofit Organizations:

Churches
Ministries
Private Schools
Church Schools
Health Foundations
Humanity Groups
Charities

Environment Groups
Children Foundations
Clubs
Day Care Centers
Booster Clubs
Parent Associations
Citizen Centers

Earn ongoing commissions for word-of-mouth referrals.





501(c) Tax Exempt Corporation or Religious Organization
Application & Agreement - Option B

Addendum to Melaleuca Independent Marketing Executive Agreement

If the new Independent Marketing Executive is a 501(c) Tax Exempt Corporation or a Religious Organization ("Entity") and desires to enroll under this option, this Addendum (the "Addendum") must be completed and attached to the Melaleuca Independent Marketing Executive Agreement (the "Agreement").

SECTION I: APPLICATION INFORMATION

NAME OF ENTITY

ADDRESS OF ENTITY

CITY

STATE

ZIP

TELEPHONE NUMBER ()

FEDERAL TAX ID NUMBER (REQUIRED)

Please Check One:

- The Entity has obtained an IRS determination letter and qualifies as a tax exempt entity under Section 501(c) of the Internal Revenue Code.
The Entity is a Religious Organization incorporated under state law as a non-profit corporation but has not applied for, or has not been granted, 501(c) status.
The Entity is a Religious Organization and is unincorporated. An authorized representative of the Entity must sign the following statement:
I, _____, am an officer, member of the Board of Trustees or religious leader of the Entity and have authority to represent, and sign on behalf of, the Entity. By signing below I verify that the Entity named above is a duly constituted religious organization which has been organized to provide for the spiritual needs or religious education, training or enlightenment of its congregation.

Complete the following information with respect to the designated contact person for the Entity (the "Contact Person").*

NAME OF CONTACT PERSON

TITLE OF CONTACT PERSON

HOME ADDRESS OF CONTACT PERSON

CITY

STATE

ZIP

TELEPHONE NUMBER OF CONTACT PERSON

DAY ()

EVENING ()

E-MAIL

* Note: The Contact Person does not have to be the same as the Authorized Representative.

Complete the following information with respect to all individuals affiliated with the Entity who have authority to sign for or act on behalf of the Entity (the "Affiliated Persons"). If the Entity is a corporation, provide requested information for all officers and directors: (USE ADDITIONAL PAGES IF NECESSARY)

NAME

NAME

TITLE

TITLE

ADDRESS

CITY

STATE

ZIP

ADDRESS

CITY

STATE

ZIP

TELEPHONE

TELEPHONE

DAY ()

EVE ()

DAY ()

EVE ()

By signing this form I acknowledge that I have carefully read and I agree to all the terms and conditions on the front and back of this Application and Agreement.

Print Name

Print Name

X

Signature of Authorized Representative

X

Signature of Contact Person (If other than Authorized Representative)

Its:

Title of Authorized Representative

Date

SECTION II: ADDITIONAL TERMS AND CONDITIONS

The Contact Person, the Authorized Representative and the Entity hereby agree to the following terms and conditions which are in addition to all of the terms and conditions of the Melaleuca Independent Marketing Executive Agreement (the "Agreement") executed on behalf of the Entity:

1. The Contact Person and the Authorized Representative are authorized by the Entity to execute the Agreement and this Addendum on behalf of the Entity and are authorized by all necessary official action of the Entity to act as the Entity's representatives with Melaleuca, Inc. ("Melaleuca"). The Contact Person and the Entity agree that all correspondence, literature, and commission checks, 1099s or other tax or financial documents from Melaleuca will be directed to the Contact Person at the address of the Entity. The Contact Person may not be changed without Melaleuca's prior written consent, which consent may be withheld at Melaleuca's sole discretion.
2. Melaleuca reserves the right to accept or reject the Entity's application at Melaleuca's sole discretion. The Agreement will not be accepted by Melaleuca until Melaleuca has received this completed Addendum (with all additional documents required hereby) and provides the Entity written notification of acceptance of the Agreement and this Addendum. The Entity agrees to provide such additional information about the Entity, the Contact Person, the Authorized Representative and the Affiliated Persons as Melaleuca may request either before or at any time after Melaleuca accepts the Entity's Agreement and this Addendum. If the Entity fails to provide the requested information, Melaleuca may, at its discretion, cancel the Entity's Independent Marketing Executive Agreement or take disciplinary measures as set forth in the Independent Marketing Executive Agreement and/or the Melaleuca Statement of Policies.
3. The Contact Person and the Entity will abide by, and the Contact Person will cause the Authorized Representative and the Affiliated Persons to read and abide by, the provisions of the Agreement, this Addendum and the Melaleuca Statement of Policies (the "Policies"), as amended from time to time at the sole discretion of Melaleuca. If the Entity, the Contact Person, the Authorized Representative or any Affiliated Person (including Affiliated Persons who may join the Entity in the future) violates any provision of the Agreement, this Addendum or the Policies, Melaleuca may take disciplinary action against the Entity, the Contact Person and the Affiliated Persons as set forth in the Agreement, this Addendum and the Policies, up to and including cancellation of the Entity's Agreement.
4. The Contact Person, the Authorized Representative and the Affiliated Persons may have their own individual Melaleuca business. However, if the Entity or any such individual violates any provision of its, his or her Independent Marketing Executive Agreement or the Policies, Melaleuca may take appropriate action against the individual as well as against the Entity as set forth in their respective Agreements or the Policies, including cancellation of the Entity's and/or the individual's Independent Marketing Executive Agreement. The Entity and the Contact Person may not be enrolled in, affiliated with or receive compensation from any other similar or competing business or income opportunity or endorse or receive compensation from the sale of any competing products.
5. The Contact Person agrees to provide Melaleuca written notice of the name, address, and telephone number of all Affiliated Persons who become associated with the Entity in the future. Such written notice shall be provided immediately upon the individual's affiliation with the Entity.
6. The leader or primary spokesperson (the "Organization Leader") of the Entity may enroll at the same time as the Entity and will be placed on the Entity's first generation. In the event that the Organization Leader enrolls before the Entity enrolls, at the election of the Organization Leader an open position will be created between the Organization Leader and his/her Enroller. The Entity may be enrolled in this open position at any time up to six months after the month of the Organization Leader's enrollment. The Entity's Enroller must be the same as the Organization Leader's Enroller. If an Entity has not been enrolled in the open position before the expiration of such six month period, the open position will be eligible for a roll up in accordance with Melaleuca's roll up policy after the expiration of such six month period. Melaleuca reserves the right to allow the Entity to move to other positions within its Marketing Organization and within its Support Teams' Marketing Organizations at the Entity's request and at Melaleuca's discretion.
7. The Entity will be entitled to receive commissions in each month that it personally produces at least 35 Base Points. The Entity will be paid a 7% commission on the Entity's Monthly Organization Base Points and will not be subject to the Maximum Organization Commission caps under the Compensation Plan. The Entity may not be an Enroller. The Entity will not be required to meet the Leadership Points or enrolling requirements under Melaleuca's Compensation Plan (the "Compensation Plan"). The Entity will not achieve any status higher than Marketing Executive regardless of the size of its Marketing Organization. The Entity may not participate in any Pacesetter, leadership, or advancement bonuses or bonus pools. However, the Entity may qualify for the Senior and Executive Director Car Bonuses when the Entity's monthly Organization Base Points reach and maintain the required levels under the Compensation Plan. The Entity will count as a personally enrolled Preferred Customer of its Enroller and the Enroller will receive PEG Volume on the Entity's monthly Organization Base Points. However, once the Enroller achieves Corporate Director status, the Entity's monthly Organization Base Points will not be included in the Enroller's monthly PEG Volume for the purpose of calculating the monthly Corporate Director 2% PEG Bonus.
8. In any month (a "Month 2") that the total number of Preferred Customers in the Entity's Marketing Organization is either two or three Preferred Customers less than the previous month's (a "Month 1") total and the total net increase in Preferred Customers for such Months 1 and 2 is less than zero, the Entity's commission for Month 2 will be 6% of the Entity's Monthly Organization Base Points. In any Month 2 that the total number of Preferred Customers in the Entity's Marketing Organization is four or more less than the Month 1 total and the total net increase in Preferred Customers for such Months 1 and 2 is less than zero, the Entity's commission for Month 2 will be 5% of the Entity's Monthly Organization Base Points.
9. The Entity will not receive recognition at any Melaleuca meeting or function or in any Melaleuca literature. If the Entity is entitled to recognition normally accorded Melaleuca Marketing Executives, the Contact Person shall receive the recognition in place of the Entity.
10. The Contact Person shall immediately notify Melaleuca in writing if the Entity loses or changes its 501(c) or nonprofit religious organization status or changes its business form. Upon the occurrence of any such change Melaleuca shall have the right to terminate the Entity's Agreement. Melaleuca shall have the right to audit the Entity's books and records to insure that the Entity is operating, and has maintained its status, as a tax exempt entity or a nonprofit religious organization. However, the Entity's Melaleuca business may be transferred at Melaleuca's sole discretion to the Contact Person, an Affiliated Person or a third person, provided the transferee or transferee's spouse is not a Melaleuca Marketing Executive, following receipt by Melaleuca of a written request from the Contact Person and upon Melaleuca's issuance of written permission for such transfer. The Entity's Melaleuca business shall be held in suspension until Melaleuca either approves or denies the request to transfer the business.
11. If the Entity's Independent Marketing Executive Agreement is canceled, the Entity shall lose all rights to its sales organization, future bonuses, commissions, awards, prizes, and the right to sell Melaleuca products.
12. The Entity waives all claims it may have against Melaleuca for all damage or injury which the Entity may incur by virtue of any action or inaction by Melaleuca which is subject to Melaleuca's discretion as set forth in this Addendum or the Independent Marketing Executive Agreement.
13. This Addendum is supplemental to the Agreement, and constitutes a modification thereto. In the event of a conflict between the terms of this Addendum and the Agreement, the terms of this Addendum shall govern.
14. In the event a court of competent jurisdiction determines that any portion of the Agreement or this Addendum is in violation of any statute, law, rule, regulation, ordinance, or public policy, then only the portions of the Agreement or Addendum that violate such statute, law, rule, regulation, ordinance, or public policy shall be stricken. All portions of the Agreement and this Addendum that do not violate any statute, law, rule, regulation, ordinance, or public policy shall continue in full force and effect for all purposes. Furthermore, any court order striking any portion of the Agreement or this Addendum shall modify the stricken terms as narrowly as possible to give as much effect as possible to the intentions of the parties to the Agreement and this Addendum.
15. An Entity that was enrolled as a Marketing Executive prior to June 1, 2002 may at any time change its status to operate its existing business under the terms of this Addendum. If an Entity elects to change its status to operate under this Addendum, the Entity's personal enrollees will be inheritable by the Entity's Enroller as set forth in Melaleuca's Statement of Policies. Once an Entity elects to operate under the terms of this Addendum, the Entity may not change its status to that of a regular Marketing Executive.
15. Melaleuca may change the terms and conditions of this Addendum at any time by publishing notice of such change in an official Melaleuca publication or by sending notice of such change to the Entity.
16. In the event of a dispute arising out of the terms of the Agreement or this Addendum, the Entity consents to jurisdiction and venue in the Seventh Judicial District, Bonneville County, Idaho Falls, Idaho, or the United States District Court for the District of Idaho. This Agreement shall be governed by Idaho law. In the event of litigation, the prevailing party shall be entitled to an award of costs and attorney's fees.

Our Product Benefits

Melaleuca's wellness products offer excellence and peace of mind in the following ways.

Proprietary formulas

Exceptional performance

Unique and exclusive solutions

Scientific development

U.S. and Canadian patents

Environmentally sensitive results

Low per-use cost due to high concentrations

100% guarantee



Melaleuca's Preferred Customer Benefits

By simply switching stores and committing to place a minimum monthly order of 35 Product Points or more, you'll receive...

*Preferred Customer pricing—
a 30-40% discount*

*Advantage Reward Dollars—
10% (13% in Canada) back on all
Product Point purchases*

*Substantial savings on Melaleuca's
exclusive services and benefits*

*Subscriptions to Melaleuca's wellness
and leadership publications*

100% Satisfaction Guarantee

Select your own convenient Select Pack to ensure your monthly product delivery and protect your Preferred Customer membership. Choose from...

Convenience Certificate

Personal Select Pack

Melaleuca Backup Order

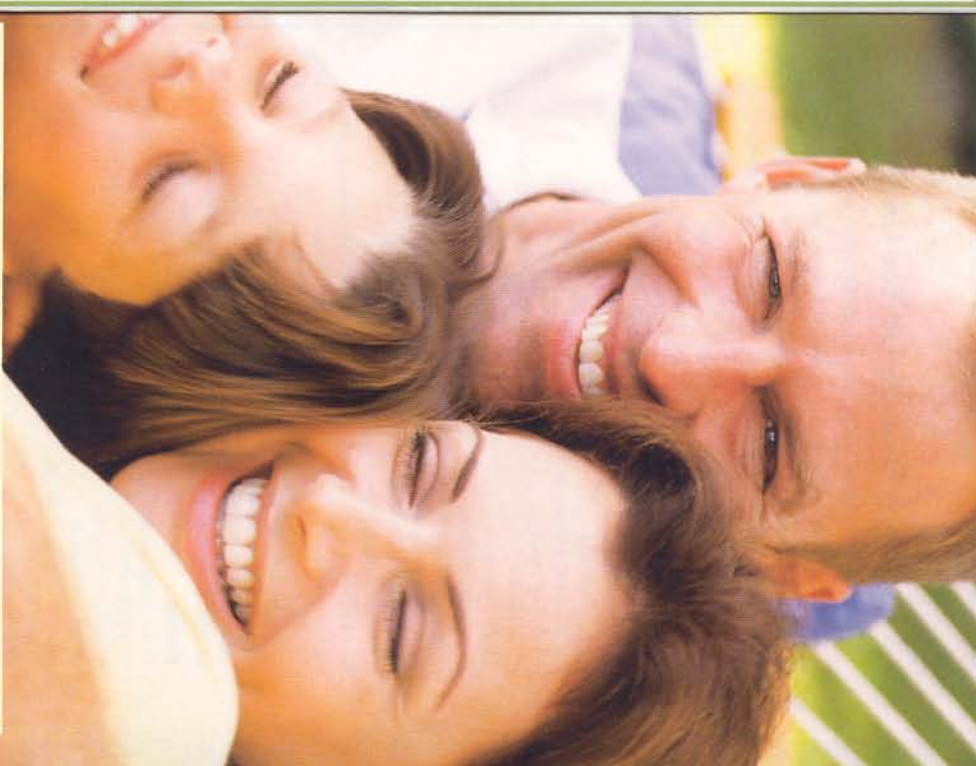
Contact Information

Product Orders 800.282.3000

Fax Number 888.528.2090

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Welcome to
MELALEUCA

A customer guide for charitable organizations

Which Products Do You Use?

Use the following checklist to determine how easy it is for you and your household to switch stores.

Bathroom

- luxury bath and facial bar
- liquid hand soap
- body cleanser
- body firming lotion
- body mist
- antiperspirant
- deodorant
- hand sanitizer
- foot scrub/lotion/spray
- shaving cream
- aftershave
- men's cologne
- women's perfume
- shampoo/conditioner
- fluoride toothpaste
- whitening toothpaste
- non-fluoride toothpaste
- mouthwash
- dental floss
- children's shampoo
- children's bath wash
- facial cleanser/moisturizer
- disinfectant cleaner
- daily shower cleaner

Kitchen

- daily vitamin/mineral supplement
- children's vitamins
- prenatal vitamin
- cardiovascular supplement
- antioxidants
- meal alternatives
- weight-loss shakes and bars
- energy bars
- sports drink
- protein supplement
- herbal tea
- fiber drink
- granola bars
- automatic dishwasher detergent
- acetaminophen/Tylenol®
- dish soap
- appliance/glass cleaner
- floor cleaner
- all-purpose cleaner

Services

- long-distance phone service
- credit cards
- internet service
- medical services
- automobile purchases
- travel agent

Laundry Room

- laundry detergent
- fabric softener
- bleach/whitener/brightener
- spot remover
- pretreater
- wrinkle releaser

Living Room

- appliance/glass cleaner
- floor cleaner
- scented or decorative candles
- carpet cleaner
- air freshener
- furniture polish

Cosmetics

- liquid or powder foundation
- eye or face concealer
- pressed or loose powder
- mascara or eyeliner
- lipstick, lip gloss, or lip liner
- nail color
- antiaging products

Medicine Cabinet

- cold/allergy/sinus medication
- cough medicine
- minor burn/scrape/bite treatment
- chronic dry skin treatment
- anti-itch cream/cortisone
- pain rub
- athlete's foot cream
- antacid
- acne treatment
- sunscreen
- sunburn relief gel/aloe vera
- vision protection
- sleep aid
- osteoarthritis care/glucosamine
- menopausal support/soy isoflavones
- prostate support/ycopene
- emotional support/St. John's wort

Product Categories and Services

Take a look at the many areas in which Melaleuca can enhance your life.



EcoSense™



Vitality for Life™



SUN VALLEY™

hiale miller
SKIN CARE & COSMETICS



MelacomLongDistance™



Frequently Asked Questions

Here are the answers to some of the questions you may have about Melaleuca.

What is Melaleuca?

Melaleuca, The Wellness Company™ is an international manufacturer and marketer of unique health, home, and personal care products.

What kinds of products are available?

Melaleuca has developed over 350 world-class products using natural alternatives to grocery and drugstore brands, designed to help consumers live healthier lives. These products are safer for your home and family.

What is a Melaleuca Preferred Customer?

A Melaleuca Preferred Customer is a customer who has agreed to purchase at least 35 Product Points monthly. Melaleuca Preferred customers are allowed to purchase Melaleuca products at Preferred Customer prices, which are a 30%–40% savings over regular retail prices.

What are the benefits of Melaleuca products?

- * Better Quality
- * Safer Ingredients
- * More Economical
- * Convenient Ordering

How do I place an order?

By phone, by fax, or over the Internet.



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35 Product Point Ideas

Sample Orders

IDEA 1 Health & Fitness

4087	Double Fudge Access® Bars	12.99	9 PTS
2326	Milk Chocolate Attain®	11.99	7 PTS
4862	ProFlex30® Shake	24.99	13 PTS
4356	FiberWise® Bars	10.99	6 PTS

35 PTS @ \$60.96

IDEA 2 First Aid

3152	DermaCort®	5.99	4 PTS
3417	MelaGel® Balm	6.99	6 PTS
3650	T36-C5® Melaleuca Oil .5 fl. oz.	5.99	5 PTS
139	Triple Antibiotic Ointment .5 oz. tube	4.99	3 PTS
3600	Renew	8.99	7 PTS
184	Pain-A-Trate® Cream	10.99	9 PTS
111	Sun Shades™ Lip Balm - Vanilla Bean	2.19	1 PTS

35 PTS @ \$46.13

IDEA 3 Preventive Supplement Pack

7776	Vitality Gold	39.99	27 PTS
7775	FiberWise® Drink	12.99	12 PTS

39 PTS @ \$52.98

IDEA 4 Home Cleaning, Etc.

4339	Tub & Tile™	4.99	3 PTS
205	Clear Power®	2.99	2 PTS
4573	MelaMagic®	4.99	3 PTS
4338	Tough & Tender®	4.99	3 PTS
4337	Sol-U-Guard®	4.99	3 PTS
1427	Rustic Touch® Furniture Polish	4.99	3 PTS
2654	Diamond Brite®	6.99	5 PTS
110	Sol-U-Mel® 4 fl. oz.	8.99	8 PTS
4335	No Work® Daily Shower Cleaner	4.99	3 PTS
2854	Lemon Brite® Dish Liquid	3.99	2 PTS

35 PTS @ \$52.90

IDEA 5 Laundry and More

5520	EcoSense® Laundry Pack (includes 5 products)	21.99	12 PTS
130	Sol-U-Mel® 16 fl. oz.	23.99	22 PTS
205	Clear Power®	2.99	2 PTS

36 PTS @ \$48.97

IDEA 6 Nicole Miller

2573	Necessities Pack	36.00	20 PTS
2708	Multi-Action Vitamin Complex	24.00	16 PTS

36 PTS @ \$60.00

IDEA 7 Bathe or Pamper Yourself Gift Package Elements

117	The Gold Bar®	3.99	3 PTS
1170	Moisturizing Hand Creme 10 oz.	8.99	8 PTS
2086	Sole to Soul® Foot Lotion	5.99	4 PTS
2088	Sole to Soul® Foot Scrub	5.99	4 PTS
2174	Body Satin™ Body Scrub	8.99	7 PTS
1343	Body Satin™ Antiperspirant	3.99	3 PTS
1171	Hydrating Body Lotion 10 fl. oz.	8.99	7 PTS
1180	Exfoliating Mesh Sponge	.99	

36 PTS @ \$47.92

IDEA 8 For Your Children

5442	Koala Pals® Dental Pack	5.99	3 PTS
447	Vita-Bears™	8.99	5 PTS
4913	Koala Pals® Hair Wash	4.99	4 PTS
4914	Koala Pals® Body Wash	4.99	4 PTS
4911	Koala Pals® Hand Wash	4.99	5 PTS
2254	ConterAct® Kids Multi-Symptom Cold	4.99	2 PTS
2255	ConterAct® Kids Pain Reliever	4.99	2 PTS
4835	Sustain® Sport Drink	9.99	5 PTS
3847	MelaGel®	6.99	6 PTS

36 PTS @ \$56.91

IDEA 9 Test Some Favorites

117	The Gold Bar®	3.99	3 PTS
184	Pain-A-Trate® (tube)	10.99	9 PTS
3650	T36-C5® Melaleuca Oil .5 fl. oz.	5.99	5 PTS
1343	Body Satin™ Antiperspirant	3.99	3 PTS
1169	Moisturizing Hand Creme	3.99	2 PTS
205	Clear Power®	2.99	2 PTS
4338	Tough & Tender®	4.99	3 PTS
1171	Body Satin™ Body Lotion	8.99	7 PTS
3083	Hot Shot® Mouth Spray	1.99	1 PTS

35 PTS @ \$ 47.91

IDEA 10 Popular Basics

5520	EcoSense® Laundry 4-Pack	17.99	10 PTS
2164	T40-C3® Melaleuca Oil .2 fl. oz.	14.99	14 PTS
117	The Gold Bar®	3.99	3 PTS
111	Sun Shades™ Lip Balm - Vanilla Bean	2.19	1 PTS
3600	Renew Intensive Skin Therapy	8.99	7 PTS

35 PTS @ \$48.15

All prices do not include taxes and shipping & handling.

For new customers only. Order the Value Pack for \$199. This offers enormous savings and a great way to get acquainted with many wonderful, safe Melaleuca products.

Products and prices shown are U.S. only. See your *Melaleuca Country Catalog* for Canadian prices.