

## **How to Succeed In A Business Where You Do Not See Touch or Handle Your Customers Products**

### **The Right People:**

**A World Class Team can never be Great without the Right People. The Right People are your most important asset. The Right People are Self Motivated & Self Disciplined. You will stagnate trying to Motivate Lazy People. WHO is on Your Team is more important than WHAT you are doing.**

- 1. Right Actions (Passion - Action - Do the Right Things)**
- 2. Right Training (Tools, Knowledge & Support)**

### **Why Are You Interested In a Home Business?**

- 1. To Get Out of Debt**
- 2. To Help Other People**
- 3. Retire Successfully (An extra \$500 to \$5,000 a Month)**
- 4. Buy a New House (Remodel Your Home)**
- 6. Buy a New Car**
- 7. Education (Yours or Your Children)**

### **It's Not a Job It's a Business!**

- 1. You are Your Own Boss**
- 2. You Work Your Own Hours**
- 3. You Do Business From Home (7 to 10 hours per week)**
- 4. Low Cost to Start and Maintain**

### **Five Basic Steps to Success:**

- 1. Desire to Change (Make Your Commitment)**
- 2. Be Willing to Learn (Be Open Minded)**
- 3. Make Sound Business Decisions**
- 4. Take The Right Action At the Right Time**
- 5. Right People Face the Cold Hard Facts and Deal With Them**

### **Your Most Import Asset is The Right People!**

**The Right People have a Business Plan, with Goals and Markers.  
The Right People have Regular Business Hours.  
The Right People are Self Determined and Self Motivated.  
The Right People Attract Other Right People.**