

# Daily (Forecasting) Work Sheet

Name: \_\_\_\_\_ Date: \_\_\_\_\_ Day: \_\_\_\_\_

*“Enhancing the Lives of Those We Touch™” Increasing Checks of Those Who Earn It!*

**Calls Dialed!** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52
53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78
79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	
104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125				
126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147				

**Live Conversations!** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52
53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78

**Appointments Set!** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52

**Presentations Shown!** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52

**No Shows** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52

**ENROLLED CUSTOMERS!** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52

**48 HOUR Follow Ups!** ..... **Totals** \_\_\_\_\_

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52

**Customer Shopping Calls!** ..... **Totals** \_\_\_\_\_

(Do it for 4 to 6 Months)

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52
53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78

## TRACK YOUR PROGRESS

Today I did made \_\_\_\_\_ calls + Yesterdays total of \_\_\_\_\_ = \_\_\_\_\_ Dialed To Date!

Ok, did you beat yesterday's numbers? Yes or No By what number? \_\_\_\_\_ If more than one... **GREAT JOB!**

Carry your totals forward daily and share your weekly progress sheet with your support line.

The Inspire Team: Karlyn [thebizpro@comcast.net](mailto:thebizpro@comcast.net) or (909) 419-7050 Fax: 425 790-6778